* Explained product prices and packages as well as answered questions and addressed concerns of customers.
* Set up appointments with interested customers according to schedule availability.
* Performed cold calling and outreach to build sales pipeline.
* Opened new accounts and documented personal, demographic and payment information in system.
* Established excellent sales ability and strong interpersonal skills with confident and persuasive approach.
* Delivered scripted sales talks to customers reached via manual and automatic dialing systems.
* Provided information about available products and services including membership details and purchase advantages.
* Attained $[Number] in sales targets on monthly basis.
* Overcame objections using friendly, persuasive strategies.
* Made average of [Number] outbound and inbound calls per day.
* Handled [number] calls per [timeframe] to address customer inquiries and concerns.
* Worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
* Generated minimum of [Number] new leads each day
* [Type] hardware proficiency
* Completed all paperwork, recognizing any discrepancies and addressing them in a timely fashion.
* Worked closely with [job title] to maintain optimum levels of communication to effectively and efficiently complete projects.
* Quickly learned new skills and applied them to daily tasks, improving efficiency and productivity.
* Devoted special emphasis to punctuality and worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
* Drove operational improvements which resulted in savings and improved profit margins.
* Developed and implemented performance improvement strategies and plans to promote continuous improvement.